



## Energy Focus Introduces Navy Shipboard Highbay Retrofit Kit

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SOLON, Ohio, July 10, 2018 (GLOBE NEWSWIRE) -- Energy Focus, Inc. (NASDAQ:EFOI), a leader in energy-efficient LED lighting technologies, launches a new retrofit kit for converting legacy Navy /85 fluorescent fixtures to LED.

The Navy Highbay Retrofit Kit is the latest in innovative retrofit technologies from Energy Focus. The kit utilizes the existing fixture and is compatible with Energy Focus 46" T12 LED lamps. It can be used as a three lamp highbay in white light only or has a versatile option for converting between red or NVIS compatible color filters.

As part of the Navy's efforts to reduce dependence on foreign oil and the Department of Defense's (DoD) continued push for energy-efficient solutions, the new LED Highbay Retrofit Kit cuts energy usage by 45% when compared to existing fluorescent T5 lamps. The longevity of Energy Focus' LED lamps virtually eliminates lighting maintenance and frees up sailors for more pressing tasks – all while cutting weight and eliminating the need to store hazardous material containing fluorescent lamps.

These retrofit kits are designed for hangar bay and well deck spaces across nearly all combatant ship platforms. The existing fixtures are often 40-60 feet in the air and sailors are not able to replace lamps while under way for safety reasons. Current fluorescent lamps do not last in the harsh shipboard environment and many times entire highbay fixtures burn out. The new Energy Focus retrofit kit solves this safety issue by replacing the existing fluorescents with long-lasting LEDs.

"Energy Focus has built an unrivaled reputation for being the premier provider of LED lighting to the U.S. Navy based on our unsurpassed product quality, life and durability. It is an honor to continue to engineer solutions to keep the fleet mission-ready and safe at all times," said Dr. Ted Tewksbury, Energy Focus Chairman, CEO and President.

Since 2007, when Energy Focus became the first company to develop, qualify and install LED products on Navy vessels, Energy Focus has provided LED lighting for every surface ship in the fleet. Through this continued partnership, Energy Focus has installed nearly 650 thousand lighting products including TLEDs, waterline security lights, explosion-proof globes, and berth lights.

With sailor safety at the forefront of all Energy Focus lighting designs, the highbay retrofit kit solves an unmet need in the industry to retrofit hard-to-reach applications.

### About Energy Focus

Energy Focus is an industry-leading innovator of energy-efficient LED lighting technologies. As the creator of the first UL-verified flicker-free LED products on the U.S. market, Energy Focus products provide extensive energy and maintenance savings, and aesthetics, safety, health and sustainability benefits over conventional lighting. Our customers include U.S. and foreign navies, U.S. federal, state and local governments, healthcare and educational institutions, as well as Fortune 500 companies. Energy Focus is headquartered in Solon, Ohio, with a product development center in Taipei, Taiwan. For more information, visit our website at [www.energyfocus.com](http://www.energyfocus.com).

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